



Mark Arlin Zelinger

December 15, 1951 - June 7, 2012

Mark A. Zelinger

Mark Zelinger, aged 60, died June 7, 2012, surrounded by his loving family in the comfort of his home. He showed enormous strength and courage during a three year battle with colorectal and stomach cancer. He is survived by his wife of 32 years, Melissa Elam Zelinger, and his daughters Megan Winthrop and Allison Zelinger. He also leaves behind a beloved brother Mitchel Zelinger, mother Joyce Zelinger, son-in-law John Winthrop, grandson Benson Winthrop, and his best dog friend Buckley. As the patriarch of a large and close family, he will be missed by many aunts, uncles, cousins, nieces, and nephews.

A New York native, Mark graduated with from State University of New York Albany and held a Master's Degree in Rehabilitation Counseling from George Washington University. He began his career in drug and rehabilitation counseling in D.C. as an intake worker at Second Genesis in the 1970s. He taught at Northern Virginia Community College, co-authored a text book, and was an expert witness for the DC Courts system. Mark carried the skills acquired during this time into his professional sales career and guided many friends and business associates by serving as a mentor, professional coach, and headhunter.

With nearly 30 years of sales and marketing experience in the federal IT arena, Mark Zelinger earned the reputation as a leader in forging commercial IT and government market connections. He founded a sales and business development company, ZAI Solutions, in 2002. Prior to establishing his own business, Mark served in numerous executive and managerial roles for leading IT technology firms. He was Vice President of Partner Relations and Product Marketing for GTSI Corp. Before GTSI, he served as Vice President of Sales for Atlantic Duncans International. His managerial experience includes sales and marketing positions with BTG, Sears Federal Systems, FCP Technologies, Businessland, and Exxon Office Systems.

Mark was active in many industry organizations, serving on the Board of Directors of the DC Chapter of the Armed Forces Communications and Electronics Association (AFCEA). He was particularly passionate about raising funds for the AFCEA DC scholarships and was instrumental in fostering a relationship with the science, technology, engineering and math (STEM) program at McKinley Technology High School in Washington, D.C. Those wishing to recognize Mark's memory may do so by donating funds that will go to support this program. Online donations can be made at www.afcead.org/stem or by check to "AFCEA DC Education Foundation", 1220 L St. N.W. Suite 100-407, Washington, D.C. 20005-4018.

Tribute Wall



“ *Mark Arlin Zelinger*

October 27, 2022 at 09:45 PM



“ *1 file added to the album Obituary Wall*



Jefferson Funeral Chapel - January 28, 2019 at 09:49 AM



“ *I just wanted to say to the Zelinger family that I was very sad to hear that Mark had passed away. I just heard this news. Mark was somebody that did some consulting work for me. He was always up beat and had a great way. Every time our paths crossed he could not have been nicer. I know that he cared deeply about his family given what he shared. I will say a prayer for Mark and for all of you. He was a real knowledgeable guy in the tech community and a real character--he will be missed---Best Regards, Dan*

July 31, 2012 at 12:00 AM



“ *I have known and worked with Mark, mainly thru AFCEA, for nearly 10 years. We last met together at AFCEA in Tampa in August, 2011. He was always active and upbeat and brought his "A game" to these conferences, asking questions and looking for opportunities. Mark will be missed by his peers in the business world.*

June 14, 2012 at 12:00 AM



“ I worked with Mark for several years as his CPA @ RLM. He was one of those 'fun clients' that you couldn't wait to see - full of personality, stories, and laughter. I am deeply saddened to learn of his death. My sympathy goes out to the entire family.

June 13, 2012 at 12:00 AM



“ I so enjoyed working with Mark in the early 1990's and always appreciated what he taught me as I was starting out my career. My deepest sympathies to his family.

June 12, 2012 at 12:00 AM



“ Mark will always be remembered for his love of his family, friends and smile. He did so much for so many and thus will be greatly missed.

June 11, 2012 at 12:00 AM



“ Mark helped to give me a start in my business. He was most generous, and will be sorely missed. Good-bye, Z. From "Curly"

June 11, 2012 at 12:00 AM



“ We will forever be together because of Mark. Our deepest condolences to you. In sympathy, Rick and Ruth Henshaw

June 09, 2012 at 12:00 AM